

TATA STEEL IN EUROPE

Tata Steel is one of Europe's leading steel producers, with steelmaking in the Netherlands and the UK, and manufacturing plants across Europe. The company makes high-quality strip steel products for demanding markets such as construction, automotive, packaging and engineering.

KEY FACTS

Headquarters	Global: Mumbai, India European: London, UK
Tata Steel Chairman	Natarajan Chandrasekaran
Tata Steel group Chief Executive Officer	T V Narendran
Tata Steel Europe's Executive Committee	Henrik Adam, Chief Executive Officer Karl Haider, Chief Commercial Officer Sandip Biswas, Executive Director and Chief Financial Officer Tor Farquhar, Executive Director Human Resources Helen Matheson, Director Legal and Company Secretary Ernst Hoogenes, Chief Technical Officer
Deliveries from Tata Steel Europe	9.3 million tonnes in year to March 2020
Global presence	Tata Steel has operations in 26 countries and a commercial presence in more than 50 countries
Primary steelmaking (Europe)	IJmuiden, Netherlands Port Talbot, Wales, UK
European downstream manufacturing operations	Locations in UK, Netherlands, Germany, France, Belgium, Sweden, Norway, Finland, Spain, Turkey, Canada and the US
Number of employees	Europe: 20,500
Tata Steel in Europe Revenue	€7.1 billion in year to March 2020

KEY DATES

- 1905:** Original Port Talbot steelworks opens
- 1907:** Tata Steel established
- 1912:** Tata Steel makes first ingot of steel at Jamshedpur, India
- 1918:** IJmuiden steelworks company founded
- 1999:** Corus formed through merger of British Steel and Koninklijke Hoogovens
- 2007:** Tata Steel acquires Corus

DEDICATED CUSTOMER SERVICE, BACKED BY INNOVATION

Tata Steel's whole business is geared towards understanding its customers' needs. The company offers a range of different services backed up by world-class research and development facilities, a customer-centric new product development process, a knowledgeable account management team staffed with experts on individual market sectors and a range of customer technical services engineers who proactively help customers improve everything from the efficiency of their manufacturing lines to the performance of the end product in use.



ABOUT TATA GROUP

Operations

In more than 100 countries

Tata companies (largest)

Tata Steel
Tata Motors (inc. Jaguar Land Rover)
Tata Consultancy Services
Tata Power
Tata Chemicals
Tata Global Beverages
Tata Communications
Indian Hotels

Employees (Financial year ending March 2019)

720,000

Global sales (Financial year ending March 2019)

US \$113 billion

Ownership

Tata Sons (promoter company), 66% owned by philanthropic trusts which support education and health initiatives

Website:

www.tata.com

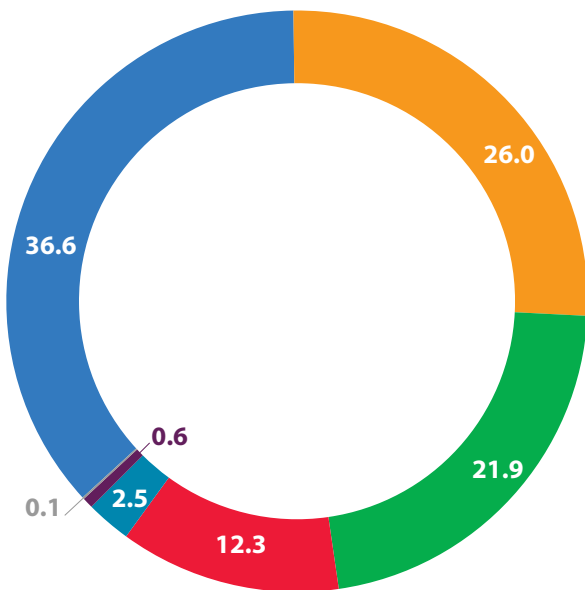
Sustainability

Steel is the only material with a truly closed recycling loop. Steel is not consumed; it is used again and again without any loss of quality or strength. As one of the world's leading steel producers, Tata Steel is committed to the design of more sustainable products which contribute to solutions which are lighter, last longer and use fewer resources to produce. It strives to operate in a way that is safe for employees, is respectful to the environment and of the communities surrounding and impacted by its operations.

Tata Steel's vision is to develop breakthrough technologies that power the future. We will develop and nurture innovations which have the potential to change the way steel is produced and become carbon neutral by 2050.

Tata Steel in Europe: sales by market sector FY19-20

Market sector breakdown (% sales volume)



Legend

Manufactured goods	Automotive	Construction
Packaging	Energy and Power	Lifting and excavating
Other transport		

Manufactured goods include sales to General Industry, Independent Steel Service Centres and Semi-Finished sales

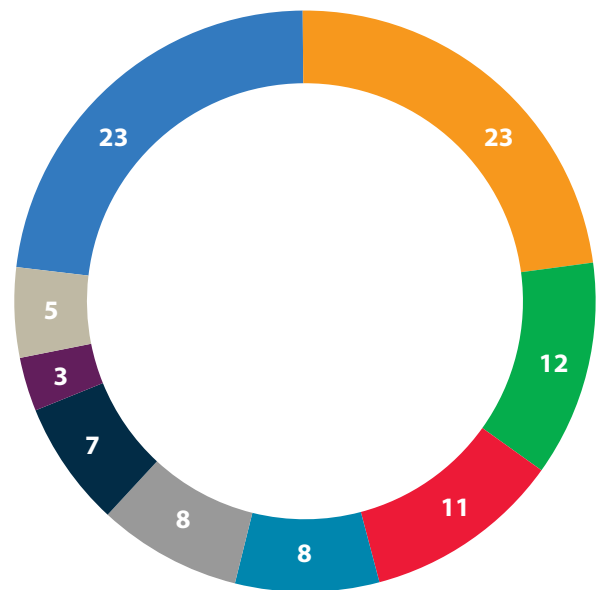
Other transport includes Aerospace, Defence & Security and Shipbuilding

Packaging includes Consumer and Industrial Packaging

Deliveries include all TSE sales in FY20 except General Trade & Services

Tata Steel in Europe: sales by product FY19-20

Product breakdown (% sales volume)



Legend

Metallic coated	Hot/direct rolled dry	Hot/direct rolled pickled
Packaging steel	Cold rolled	Tube
Organic coated	Building products	Other products

Semi Finished and electroplated/electrical steel are included within other products

Deliveries include all TSE sales in FY20 except General Trade & Services

